

## Implementation of Key Performance Indicators of “Uzavtosanoat” JSC for the 1st half of 2024

million sum

| №            | Indicators   | Standards       | Share,<br>%  | Plan          | Fact          | Execution %  | KPI          |
|--------------|--|-----------------|--------------|---------------|---------------|--------------|--------------|
| <b>1.</b>    | <b>Execution of the plan of net profit</b>                                   | <b>missing</b>  | <b>20,0</b>  | <b>29 360</b> | <b>68 201</b> | <b>232,3</b> | <b>46,5</b>  |
| <b>2.</b>    | <b>Return on Assets, (profit before tax/average total assets)</b>            | <b>&gt;0,05</b> | <b>20,0</b>  | <b>0,006</b>  | <b>0,013</b>  | <b>209,2</b> | <b>41,8</b>  |
|              | Profit before income tax   |                 |              | 30 860        | 74 635        |              |              |
|              | Average total asset =(A1+A2)/2   |                 |              | 5 077 864     | 5 869 578     |              |              |
|              | A1 – total assets at the beginning of the period (line 400 of balance sheet) |                 |              | 5 051 184     | 5 791 340     |              |              |
|              | A2 - total assets at the end of the period (line 400 of balance sheet)       |                 |              | 5 104 544     | 5 947 816     |              |              |
| <b>3.</b>    | <b>Liquidity ratio (current ratio/current liability)</b>                     | <b>&gt;1,25</b> | <b>20,0</b>  | <b>12,796</b> | <b>13,914</b> | <b>108,7</b> | <b>21,7</b>  |
|              | Current assets (line 390 of balance sheet)                                   |                 |              | 1 315 133     | 2 395 618     |              |              |
|              | Total Liability (line 770 of balance sheet)                                  |                 |              | 190 815       | 242 522       |              |              |
|              | Long-term liability (line 490 of balance sheet)                              |                 |              | 88 038        | 70 350        |              |              |
| <b>4.</b>    | <b>Financial independence ratio, (Equity/current liability)</b>              | <b>&gt;1</b>    | <b>20,0</b>  | <b>47,810</b> | <b>33,137</b> | <b>69,3</b>  | <b>13,9</b>  |
|              | Sources of own funds (line 480 of balance sheet)                             |                 |              | 4 913 729     | 5 705 294     |              |              |
|              | Total Liability (line 770 of balance sheet)                                  |                 |              | 190 815       | 242 522       |              |              |
|              | Long-term liability (line 490 of balance sheet)                              |                 |              | 88 038        | 70 350        |              |              |
| <b>5.</b>    | <b>Dividends</b>   | <b>-</b>        | <b>10,0</b>  | <b>21 668</b> | <b>21 668</b> | <b>100,0</b> | <b>10,0</b>  |
| <b>6</b>     | <b>Total Shareholders Return</b>   | <b>missing</b>  | <b>10,0</b>  | <b>0,014</b>  | <b>0,037</b>  | <b>272,0</b> | <b>27,2</b>  |
| <b>TOTAL</b> |  |                 | <b>100,0</b> |               |               |              | <b>161,1</b> |